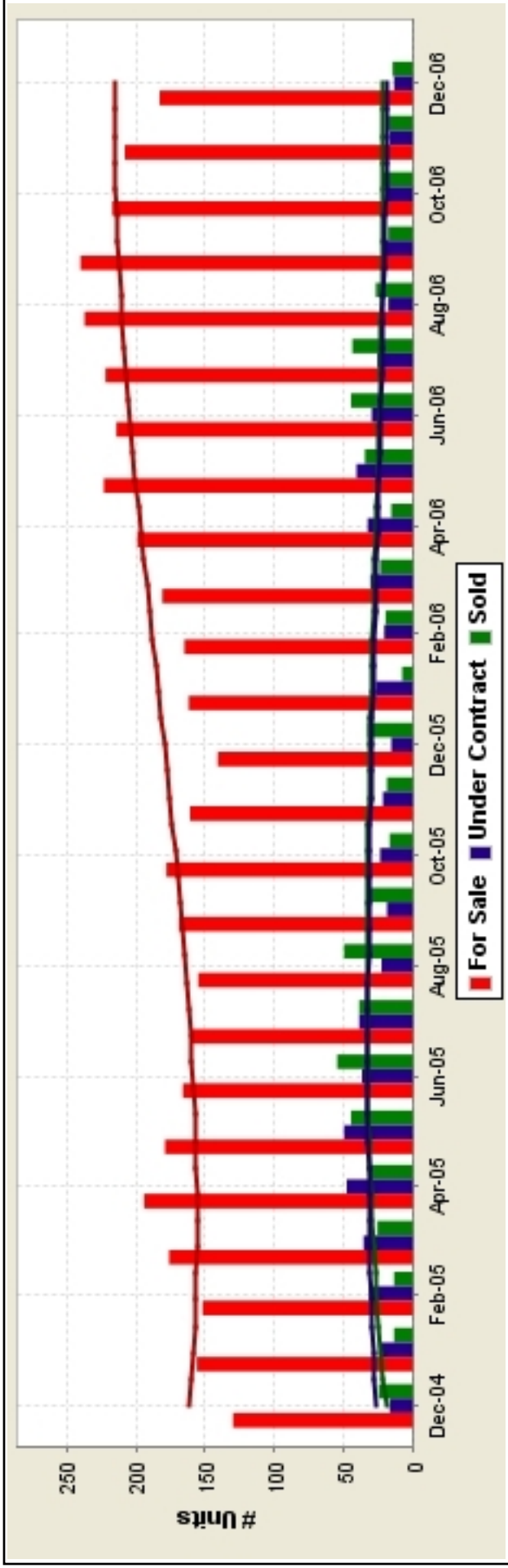


Market Dynamics

Century 21 Pro-Team

Basic Supply & Demand
2 Years (Monthly) 12/01/04 - 12/31/06



KEY INFORMATION

		2 Year			
	Dec-04	Dec-06	Δ	% Δ	Avg
FS	130	183	53	40.77	183
UC	17	14	-3	-17.65	27
Sold	25	15	-10	-40.00	28
					Max
					240
					Min
					130
					Dec Avg
					151

		December 04-05-06			
	Dec-04	Dec-05	Dec-06	Δ	% Δ
FS	130	141	183	42	29.79
UC	17	16	14	-2	-12.50
Sold	25	33	15	-18	-54.55

		Dec-06			
	Dec-05	Dec-06	Δ	% Δ	
FS	141	183	42	29.79	
UC	16	14	-2	-12.50	
Sold	33	15	-18	-54.55	

MARKET DYNAMICS SEARCH CRITERIA

MLS: MLS of Northern Illinois,
 Bedrooms: All
 Bathrooms: All
 Property Types: Residential:(Detached Single)
 Cities: Batavia

Time Period: 2 years (monthly)
 Price: 0 - 9999999999
 Construction Type: All

Market Dynamics statistics are based on closed MLS transactions. Each closing generates one transaction side only.

Market Dynamics

Century 21 Pro-Team

Basic Supply & Demand 2 Years (Monthly) 12/01/04 - 12/31/06

Month	FS #	UC #	Avg UC %	Sold #	Avg Sold %
Dec-06	183	14	7.65	15	8.20
Nov-06	208	17	8.17	18	8.65
Oct-06	217	20	9.22	22	10.14
Sep-06	240	22	9.17	18	7.50
Aug-06	237	18	7.59	27	11.39
Jul-06	222	26	11.71	44	19.82
Jun-06	214	30	14.02	45	21.03
May-06	223	41	18.39	35	15.70
Apr-06	199	33	16.58	16	8.04
Mar-06	181	31	17.13	24	13.26
Feb-06	165	21	12.73	20	12.12
Jan-06	162	27	16.67	8	4.94
Dec-05	141	16	11.35	33	23.40
Nov-05	161	22	13.66	19	11.80
Oct-05	178	24	13.48	17	9.55
Sep-05	169	19	11.24	32	18.93
Aug-05	155	23	14.84	50	32.26
Jul-05	161	39	24.22	39	24.22
Jun-05	166	37	22.29	55	33.13
May-05	179	50	27.93	45	25.14
Apr-05	194	48	24.74	31	15.98
Mar-05	176	36	20.45	26	14.77
Feb-05	152	32	21.05	14	9.21
Jan-05	156	23	14.74	14	8.97
Dec-04	130	17	13.08	25	19.23
Total/Avgs	183	27	15.01	28	15.15