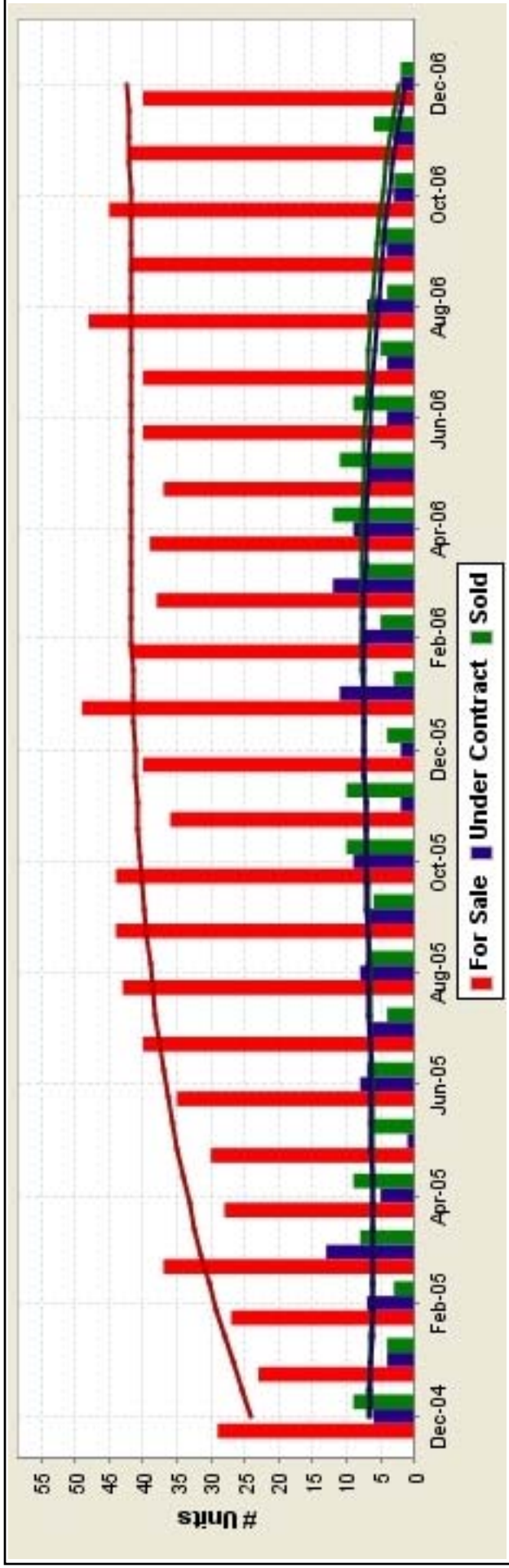


# Market Dynamics

Century 21 Pro-Team

Basic Supply & Demand  
2 Years (Monthly) 12/01/04 - 12/31/06



### KEY INFORMATION

		2 Year				
		Δ	% Δ	Min	Max	Avg
FS	29	40	11	23	49	38
UC	6	2	-4	1	13	6
Sold	9	2	-7	2	12	6

		December 04-05-06			
		Dec-04	Dec-05	Dec-06	Dec Avg
FS	29	40	40	40	36
UC	6	2	2	2	3
Sold	9	4	4	2	5

		Dec-06			
		Dec-05	Dec-06	Δ	% Δ
FS	40	40	40	0	0.00
UC	2	2	2	0	0.00
Sold	4	4	2	-2	-50.00

### MARKET DYNAMICS SEARCH CRITERIA

MLS: MLS of Northern Illinois, Time Period: 2 years (monthly) Price: 0 - 999999999  
 Bedrooms: All Bathrooms: All Construction Type: All  
 Property Types: Residential:(Attached Single)  
 Cities: Batavia

Market Dynamics statistics are based on closed MLS transactions. Each closing generates one transaction side only.

# Market Dynamics

Century 21 Pro-Team

## Basic Supply & Demand 2 Years (Monthly) 12/01/04 - 12/31/06

Month	FS #	UC #	Avg UC %	Sold #	Avg Sold %
Dec-06	40	2	5.00	2	5.00
Nov-06	42	3	7.14	6	14.29
Oct-06	45	3	6.67	3	6.67
Sep-06	42	4	9.52	5	11.90
Aug-06	48	7	14.58	4	8.33
Jul-06	40	4	10.00	5	12.50
Jun-06	40	4	10.00	9	22.50
May-06	37	7	18.92	11	29.73
Apr-06	39	9	23.08	12	30.77
Mar-06	38	12	31.58	8	21.05
Feb-06	42	8	19.05	5	11.90
Jan-06	49	11	22.45	3	6.12
Dec-05	40	2	5.00	4	10.00
Nov-05	36	2	5.56	10	27.78
Oct-05	44	9	20.45	10	22.73
Sep-05	44	7	15.91	6	13.64
Aug-05	43	8	18.60	7	16.28
Jul-05	40	7	17.50	4	10.00
Jun-05	35	8	22.86	7	20.00
May-05	30	1	3.33	6	20.00
Apr-05	28	5	17.86	9	32.14
Mar-05	37	13	35.14	8	21.62
Feb-05	27	7	25.93	3	11.11
Jan-05	23	4	17.39	4	17.39
Dec-04	29	6	20.69	9	31.03
<b>Total/Avgs</b>	<b>38</b>	<b>6</b>	<b>15.97</b>	<b>6</b>	<b>16.70</b>