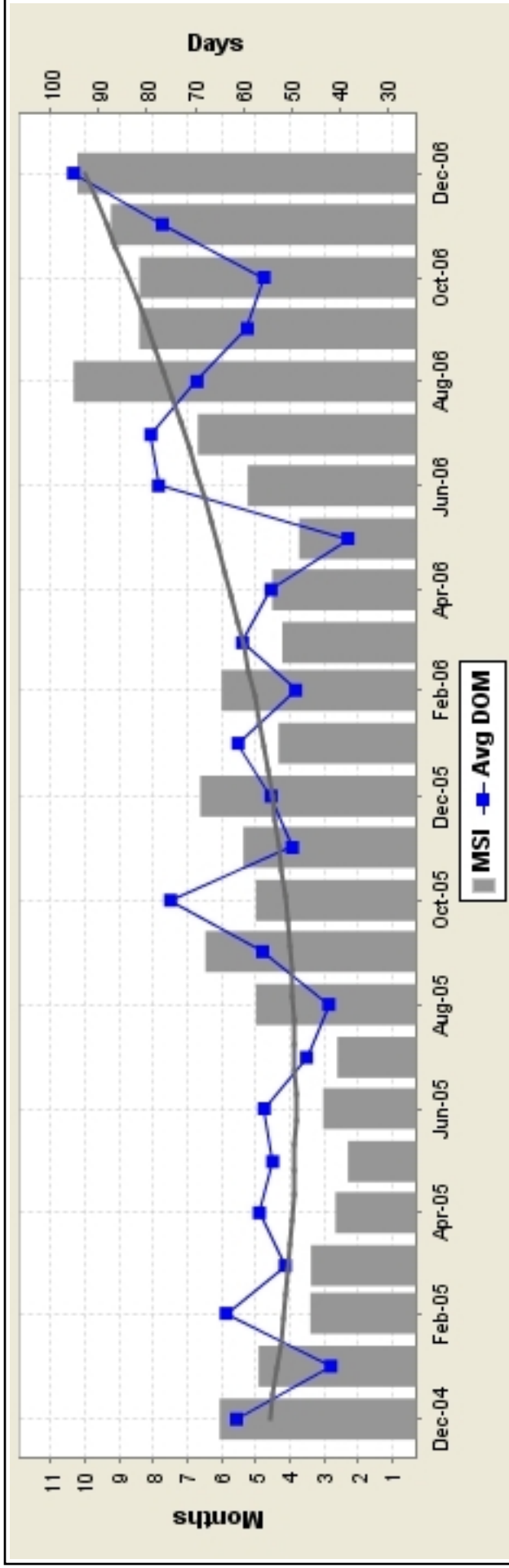


Market Dynamics

Century 21 Pro-Team

Months Supply of Inventory (MSI)
2 Years (Monthly) 12/01/04 - 12/31/06



KEY INFORMATION

| 2 Year | | | | | |
|---------|--------|--------|-----|-------|------|
| | Dec-04 | Dec-06 | Δ | % Δ | Avg |
| MSI | 6.1 | 10.2 | 4.2 | 68.59 | 10.3 |
| MSI-NAR | 5.9 | 10.2 | 4.3 | 73.64 | 10.3 |
| DOM | 61 | 95 | 34 | 55.16 | 38 |
| | | | | | Max |
| | | | | | Min |
| | | | | | Avg |

| December 04-05-06 | | | | | |
|-------------------|--------|--------|--------|---------|--|
| | Dec-04 | Dec-05 | Dec-06 | Dec Avg | |
| MSI | 6.1 | 6.6 | 10.2 | 7.6 | |
| MSI-NAR | 5.9 | 6.6 | 10.2 | 7.6 | |
| DOM | 61 | 54 | 95 | 70 | |

| Dec-06 | | | | | |
|---------|--------|--------|-----|-------|--|
| | Dec-05 | Dec-06 | Δ | % Δ | |
| MSI | 6.6 | 10.2 | 3.6 | 54.18 | |
| MSI-NAR | 6.6 | 10.2 | 3.6 | 54.18 | |
| DOM | 54 | 95 | 41 | 75.64 | |

MARKET DYNAMICS SEARCH CRITERIA

MLS: MLS of Northern Illinois, Time Period: 2 years (monthly)

Bedrooms: All Bathrooms: All

Property Types: Residential:(Detached Single)

Cities: Batavia

Price: 0 - 9999999999 Construction Type: All

Market Dynamics statistics are based on closed MLS transactions. Each closing generates one transaction side only.

Market Dynamics

Century 21 Pro-Team

Months Supply of Inventory (MSI) 2 Years (Monthly) 12/01/04 - 12/31/06

| Month | MSI | NAR MSI | FS Last Day # | FS # | UC # | Sold # | New # | Expired # | UC Avg DOM |
|--------|------|---------|---------------|------|------|--------|-------|-----------|------------|
| Dec-06 | 10.2 | 10.2 | 143 | 183 | 14 | 15 | 26 | 26 | 95 |
| Nov-06 | 9.2 | 9.2 | 157 | 208 | 17 | 18 | 40 | 34 | 77 |
| Oct-06 | 8.4 | 8.4 | 168 | 217 | 20 | 22 | 32 | 29 | 56 |
| Sep-06 | 8.4 | 8.4 | 185 | 240 | 22 | 18 | 54 | 33 | 59 |
| Aug-06 | 10.3 | 10.3 | 186 | 237 | 18 | 27 | 63 | 33 | 70 |
| Jul-06 | 6.7 | 6.7 | 174 | 222 | 26 | 44 | 65 | 22 | 79 |
| Jun-06 | 5.2 | 5.2 | 157 | 214 | 30 | 45 | 61 | 27 | 78 |
| May-06 | 3.7 | 3.7 | 153 | 223 | 41 | 35 | 74 | 29 | 38 |
| Apr-06 | 4.5 | 4.5 | 149 | 199 | 33 | 16 | 68 | 17 | 54 |
| Mar-06 | 4.2 | 4.2 | 131 | 181 | 31 | 24 | 55 | 19 | 60 |
| Feb-06 | 6.0 | 6.0 | 126 | 165 | 21 | 20 | 48 | 18 | 49 |
| Jan-06 | 4.3 | 4.3 | 117 | 162 | 27 | 8 | 56 | 18 | 61 |
| Dec-05 | 6.6 | 6.6 | 106 | 141 | 16 | 33 | 23 | 19 | 54 |
| Nov-05 | 5.4 | 5.4 | 118 | 161 | 22 | 19 | 41 | 21 | 50 |
| Oct-05 | 5.0 | 5.0 | 120 | 178 | 24 | 17 | 55 | 34 | 75 |
| Sep-05 | 6.5 | 6.5 | 123 | 169 | 19 | 32 | 49 | 27 | 56 |
| Aug-05 | 5.0 | 5.2 | 120 | 155 | 23 | 50 | 55 | 17 | 42 |
| Jul-05 | 2.6 | 2.6 | 100 | 161 | 39 | 39 | 50 | 20 | 47 |
| Jun-05 | 3.0 | 3.0 | 111 | 166 | 37 | 55 | 50 | 17 | 56 |
| May-05 | 2.3 | 2.3 | 116 | 179 | 50 | 45 | 52 | 14 | 54 |
| Apr-05 | 2.7 | 2.6 | 127 | 194 | 48 | 31 | 73 | 18 | 57 |
| Mar-05 | 3.4 | 3.4 | 121 | 176 | 36 | 26 | 68 | 18 | 51 |
| Feb-05 | 3.4 | 3.4 | 108 | 152 | 32 | 14 | 36 | 11 | 64 |
| Jan-05 | 4.9 | 5.0 | 116 | 156 | 23 | 14 | 56 | 20 | 42 |
| Dec-04 | 6.1 | 5.9 | 100 | 130 | 17 | 25 | 18 | 10 | 61 |